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Volkmann supplies vacuum conveyors to partners

Many machinery builders rely on the equipment

Machinery builders often turn to partners to deliver a complete solution. The ideal original equipment manufacturer (OEM) partner should offer equipment with a complementary quality of workmanship and performance and practice a similar customer support ethic.

This year's PACK EXPO and PharmaEXPO will showcase two processing manufacturers who selected the same OEM manufacturer of vacuum conveyors – Volkmann, Inc. (Booth C-5506) Bristol, Pennsylvania – to provide a complete processing solution to their customers.

ALL-FILL AND VOLKMANN

All-Fill, Inc. (Booth C-1809), Exton, Pennsylvania, is a leading supplier of filling machines, vertical form fill and seal (VFFS) machinery and checkweighers for the food industry. The company needs to gently transport the powders, granules and particulates handled on its equipment to address end user requirements for an integrated solution.



Volkmann proved to be the answer. Its VS range of vacuum conveyors safely transports fine food powders, chemicals, granules, pellets, tablets and other small components in lean, dense or plug flow conditions. Using a patented Multijector air-driven pump, Volkmann conveyors feature product transfer that is dust-tight, segregation-free and damage-free. ATEX certified, Volkmann conveyors contain fine powders within the system

Multijector air-driven pump on Volkmann conveyors gently transfer powdery product in a dust-free manner

to prevent explosions and contribute toward maintaining a clean facility as well as helping to avoid the dust build-up which increases the risk of explosion through suspended particles.

Both All-Fill and Volkmann customize solutions, and therefore were well suited to partner in providing conveyors to complement All-Fill's auger, vibratory and volumetric cup fillers, according to All-Fill company vice-president, Kyle Edginton.

"All-Fill has had the pleasure of working with Volkmann for a couple of years now, selling their vacuum feeders with our equipment," remarked Edginton. "As an OEM partner, we greatly appreciate the phenomenal service and high level of professionalism we receive from Volkmann. Volkmann's sales and service team are extremely accessible and not afraid to hop in a car and make a trip to our plant or our customer's plant. There are a lot of different OEM partners you can choose to have a relationship with in this industry. We value the decision we made to work with Volkmann."

All-Fill is displaying this partnership in operation, by showcasing one of Volkmann's VS 200 vacuum conveyor units with an All-Fill Model B-350 semi-automatic Semi-Automatic Auger Filler at their PACK EXPO Booth.



Collaboration between All-Fill and Volkmann results in an integrated system.

FREWITT USA, INC. AND VOLKMANN

Moving over to the Pharma EXPO exhibit hall and the Frewitt USA booth (Booth N-319) Hillsborough, NJ , one can learn about another successful OEM partnership. The American division of Switzerland-based Frewitt, is an industry-leading supplier of high quality mills and similar equipment for the pharmaceutical, food and chemical industries. Started by a creative engineer who understood the industry's need to crush and grind the material used in the manufacturing of tablets, pills and capsules, Frewitt has grown its product line to incorporate a wide range of mills, deagglomerators, and metering and dosing systems.

Due to the stringent manufacturing standards for the pharmaceutical industry, Frewitt looked for an OEM vacuum conveyor manufacturer that could easily meet the stringent manufacturing standards of the pharmaceutical industry and offer safe

and damage-free transport. Volkmann was the ideal candidate. Its line of PPCVS vacuum conveyors feature all stainless steel, seamless construction built to be free of gaps and dead space and met the cGMP and WIP standards required by Frewitt for its pharmaceutical customers. The PPCVS design is electrically conductive throughout and empties the transported material via large, hygienic butterfly valves. As with all Volkmann vacuum conveyors, the PPCVS series feature no-tools disassembly and clean-in-place functionality as well as a modular design that complement Frewitt's own modular and highly adaptable equipment according to John Ciasulli, VP of Sales and General Manager of Frewitt USA.

"We have found Volkmann staff to be very knowledgeable powder handling engineers," noted Ciasulli. "This is particularly helpful to us in meeting our customer's specific requirements. The fact that our companies are within easy proximity of each other, both in the USA and Europe, also leads to a strong intercompany relationship which can provide excellent customer service."

Visitors to PACK EXPO can see Frewitt's ConiWitt CW-200 Conical Mill in action with a Volkmann VS 200 conveyor at Volkmann's booth C-5506. Volkmann will also be exhibiting its range of vacuum conveyors and new products including a new, No-Tip Unloader, Post Hoist and Rip and Tip Unloader.